

Reg.

Central Intelligence Agency



Washington, D.C. 20505

1 April 1985

STAT

[Redacted]

STAT

Attention: [Redacted]
President

Dear [Redacted]

Your letter to the Director has been forwarded to this Office. We have distributed your descriptive information to the appropriate offices in the hopes that they may be able to utilize your services. You will be contacted directly by an Agency component if a requirement exists.

It would be appreciated if you would complete and return the enclosed Solicitation Mailing List Application and Certificate Pertaining to Foreign Interests and return them to the address below:

Procurement Management Staff
Office of Logistics
Central Intelligence Agency
Washington, D.C. 20505

STAT

Thank you for offering your services to the Central Intelligence Agency.

Sincerely,

[Redacted Signature]

Chief
Procurement Management Staff
Office of Logistics

Enclosures

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Executive Registry

85- 1290/1

DD/A Registry

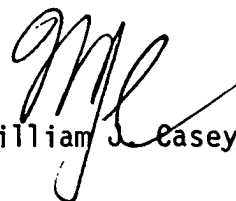
85-1060/1

23 March 1985

MEMORANDUM FOR: Deputy Director for Administration
FROM: Director of Central Intelligence
SUBJECT: Letter dated 2 January 1985 from
Costello & Associates

1. The attached letter is self-explanatory. On the airplane I had a conversation with this chap who seems to do interesting work in the placement of equipment and the planning of space in new buildings.

I send this for whatever interest you may have in it.


William J. Casey

Attachment:
Above noted letter

Costello & Associates
 2441 Bradfield Drive, Lincoln, NE 68502 (402) 475-9777

Executive Registry

85-1290

DD/A Registry

85-1060

January 2, 1985

Mr. William J. Casey
 Director
 Central Intelligence Agency
 Washington, D.C. 20505

Dear Mr. Casey:

You may not recall, but we met in New York early one morning after the Labor Day weekend when we were both on our way to Washington.

I am writing to follow up on the ~~interest you expressed in our organization's approach to Information System Planning.~~ You may have misplaced the material I gave you which related to ~~integrating information systems into the overall planning process.~~ I am enclosing copies of the material I gave you then.

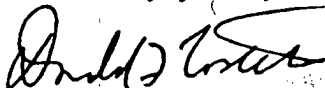
While I do not know a great deal about what you had in mind when we talked, I can speculate that the approach we present would be of tremendous benefit to the productivity of your staff. ~~It is a simple matter to replace terminals and printers.~~

It demands a certain rigor to be attached to all phases of Information System Planning (ISP), which leads naturally to equipment placement and space planning. Undoubtedly the agency has done some work in I.S.P. If you have, we build on this. If not, we'll help get it done.

You asked about a few Lincoln people that you knew and I did pass along greetings. Al Hamersky, an architect of long standing and excellent reputation and my associate here in Lincoln, is the second major contributor to our work.

Please call or pass on your interest if we can be of service. I believe we would even get a great deal out of letting us just give a sales presentation. It would get your staff talking about how to approach these problems.

Sincerely yours,



Donald F. Costello
 President

enclosure